

Collaboration between Career Services and International Student and Scholar Services



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University

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Colorado Boulder

Challenges for International Students

- Where to find a job or internship
- Lack of network and contacts in the U.S.
- Cultural differences
- English as a second language
- Employers hiring international students
- Online applications – authorized?
- Restrictions on employment
- Employment start date pressure & days of unemployment
- Limited time to work with employment authorization
- Accepting employment then quitting upon getting a better offer



Challenges for Career Advisors

- Language differences
- Cultural differences
- Understanding implications of CPT, OPT, H-1B, etc.
- Helping students discuss immigration status with employers
- Locating employers who will hire international students
- Getting students to attend events offered



Overview of Institution - University of Denver

- Private University
- Total student population: over 12,000 students
- Fall 2012 international student population: 1,437
 - In Fall 2011, 10.5% was international (2012 % not yet released)
 - In Fall 2011, 93 nations were represented (2012 not yet released)

Top Ten Countries: China, Saudi Arabia, Canada, India, Kuwait, Libya, South Korea, Norway, Taiwan, Mexico

** Note: In Fall 2012, 797 international students are from China.*

- Five career centers (soon to be six)
 - Historically a decentralized system
 - Varying levels of support and services
 - Recently an Executive Director of Career Services, some centralized efforts



Collaboration between ISSS & Career Services

- International Student Career Workshop Series
 - How to Network in the United States
 - How to Find an Internship
 - How to Write a Resume and Cover Letter
 - How to Interview American-Style
- Cross-promotion of activities and programs
 - ISSS' workshops for CPT, OPT or H-1B
 - Career Center Open House for international students
 - Career Fairs and programs
- ISSS outreach and training for Career Services
 - Attending staff meetings
 - Individual meetings with career centers' staff members
 - Presentation at campus-wide Career Services retreat



Additional Collaboration

- Participation in some International Student Orientations
 - Undergraduate International Student Orientation
 - Daniels International Student Preparation Program
- Workshop on Finding a Job in the U.S. (for business students)
- Going Global
- New ISSS position: Employment Services Manager
- ISSS Presentation with Career Counselor at the National Career Development Association Best Practices Institute for College Career Service Specialists at Colorado State University



Ideas for Future Collaboration

- Create international student-specific materials and section of Career Services website
- Do targeted outreach to employers
 - Information for employers on Career Services website
 - Information in employer packets at career fairs
- Design future workshops for international students
- Provide workshop with ISSS, Career Center and Study Abroad
- Identify international alumni
- Panels with international students or international alumni
- Develop position and strategic goals for Employment Services Manager position
- Offer cross-cultural training opportunities for Career Services staff



Overview of Institution - University of Colorado Boulder

Public research university

29,278 total students

1643 international students (5.6%)

more graduate

most in Engineering, other STEM

The Career Services office is a centralized, comprehensive center for all students

Students in the Colleges below also have specialized career services:

Business

MBA

Journalism/Mass Communication

Architecture and Planning

Law

Continuing Education

(ITP)



University of Colorado Boulder

Collaboration ISSS/Career Services

CSO workshops for international students
Series or single workshop format
Job search, resume & cover letter,
interview, negotiations

Training by ISSS for CSO
work authorization workshops
cross-cultural presentation with
Chinese, Indian students

CSO webpage for international students

CSO/ISSS/Study Abroad workshop
Go Global with Your Career



University of Colorado Boulder

Future Collaboration

New Career Services position designated
50% time to develop and
increase CSO services to int'l stus

Int'l alumni panel on job search strategies
Cross-cultural communication and
business etiquette workshop
Career development skill building for int'l
students

Workshop for employers on best practices
for hiring international students.

LinkedIn group for the international student
community.

Identify and develop relationships with
multinational employers



Overview of Institution - Kansas State University

Kansas State University

- Public University
- Student population: 24,378
- International Student population: 2,045
- Centralized Career & Employment Services office



Collaboration between ISSS & Career Services

Events/Workshop for students

- New International Student Orientation
 - CES provides brief information session
 - Table at Resource Fair on Day 2 of orientation
- Job Search Workshop for International Students
 - Co-presented by ISSS & CES
 - Overview of work authorization (CPT, OPT, H-1B)
 - Resources for job searching
 - Going Global (H-1B filing info)
 - CES on-line database
 - Lexus/Nexus
 - Handouts
 - Key tips on writing resume/cover letter and interviewing in the U.S.





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Kansas State University

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Home

Country Guides

USA/Canada City Guides

H1B Info

Employer Directory

Jobs/Internships

Country Career Guides

Packed with country-specific career information, this research tool provides expert advice and insider tips for finding employment opportunities at home and abroad.



USA/Canada City Career Guides

Explore career and employment opportunities in the largest cities across North America! Resources include: business and networking groups, job search resources, cost of living data and more. H-1B employer listings are included in each City Guide, as well as a state-by-state roster.

Welcome

You are signed in as an Organization user.

You may create a personal account with your own password by clicking the **Create Personal Account** link in the top navigation bar.

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New Features

[Job Search](#) **EXPANDED!**
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Job Postings and Internship Listings

Search for job openings and internship opportunities in countries around the world. Listings are updated daily!
New and expanded search tools!





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H1B Info

[Employer Directory](#)

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H-1B Info

The Going Global database contains state, metro and US-wide H1B records gathered directly from the US Department of Labor (DOL), the government agency responsible for all H1B submissions. Once a year, DOL makes available a listing of all companies who have submitted H1B visa applications for the prior 12 months, from September to October. The records contained in Going Global's database are the most recent records available.

The Going Global USA City Career Guide collection contains listings of the companies who have submitted the largest number of applications for specific metro areas and all 50 states. Records can be sorted by company or number of applications submitted.

The H1B Plus database contains all 400,000-plus DOL H1B records and allows for searches based on: industry, job title, company, location, wage and number or applications. Access to H1B Plus requires a special subscription.



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Version number:287 Release date:2012.03.25

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Global Demos

Video on Demand
Live Demos - Register

New Features

Job Search **EXPANDED!**
New Guides
Employer Profiles
Cultural Advice
H1B Plus

Training Sessions

H-1B Plus **Combined Search**

Going Global's H1B Plus database contains approximately 500,000 records of companies that applied for H1B visas in the prior year. This information was gathered directly from Department of Labor (DOL) records, which is the government agency responsible for all H1B submissions. Once a year, DOL makes available a listing of all companies who have submitted H1B visa applications for the prior 12 months, from September to October. The records contained in Going Global's H1B Plus database are the most recent records available.

H1B Plus allows for the following searches, which can be sorted in a variety of customized views, including by wage:

[Industry](#) | [Job Title](#) | [Company](#) | [City/State](#) | [Metro Area](#) | [Advanced](#) [More About H1B's](#)

Industry:	<input type="text" value="All Industries"/>		
Job Title:	<input type="text" value="Food Scientist"/>		
Company Name:	<input type="text"/>		
City:	<input type="text"/>	- or - Metropolitan Area:	<input type="text" value="-- Any --"/>
State:	<input type="text" value="-- Any --"/>		
<input type="button" value="Search"/>			

36 job titles found

Previous

Next

Sort by [Job Title](#) | [Wage](#) | [Petition](#)

Job Title	Occupation	Company	Wage	Petitions
DIRECTOR OF FOOD DEVELOPMENT (FOOD SCIENTIST)	Food Scientists and Technologists	LIBERTY USA, INC.	\$61,443.00	1
FOOD SCIENTIST	Food Scientists and Technologists	JR MEAT COMPANY	\$30,000.00	1
FOOD SCIENTIST	Food Scientists and Technologists	MADISON GLOBAL LLC	\$54,000.00	1
FOOD SCIENTIST	Food Scientists and Technologists	EMERGENT CONSTRUCTION TECHNOLOGIES, LP	\$39,146.00	1
FOOD SCIENTIST	Food Scientists and Technologists	PURFRESH, INC.	\$120,000.00	1
FOOD SCIENTIST	Food Scientists and Technologists	FARMSPHERE INC.	\$58,282.00	1
FOOD SCIENTIST	Food Scientists and Technologists	KERRY INC.	\$56,811.00	1
FOOD SCIENTIST	Food Scientists and Technologists	PEPSICO, INC.	\$62,000.00	1
FOOD SCIENTIST	Food Scientists and Technologists	INSTITUTE FOR ENVIRONMENTAL HEALTH, INC.	\$43,534.00	1
FOOD SCIENTIST	Food Scientists and Technologists	PARAMOUNT FARMS INTERNATIONAL LLC	\$67,000.00	1
FOOD SCIENTIST	Food Scientists and Technologists	NATURAL POLYMER	\$39,150.00	1

General Searching

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» [Advanced Search](#)

» **Tip:** Click the headings below to view links to specialized search forms and other useful features.

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[International Legal](#)

[Companies](#)

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Major World Publications 

Or by Source Title

Start typing a title like **New York Times**

» For more options like search by date or byline, use [Advanced Search](#) or [All News](#).

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Covers US and state cases.

By Citation like *347 U.S. 483*

Or **by Parties** like *Mapp v. Ohio*

 v.

Or **by Topic** like *Equal Opportunity*

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Or **by Ticker** like *MSFT*

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 v.

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Company Executive Industry Upload a List

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Specify the attributes of the companies you are looking for, then click Create to see a list of companies that match your criteria.

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Company Type All Companies ▼ Only show headquarters locations **✓ Create**

Sales/Revenue Above Below

Employees From To

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 Search Primary and Secondary SIC Codes

NAICS Code [NAICS Lookup](#)
 Search Primary NAICS Codes
 Search Primary and Secondary NAICS Codes

Search Business Description ▼ For

Company Executive Industry Upload a List

Find a Company Create a Company List Compare Companies

SIC Lookup

Option 1: Find an Industry or Standard Industry Classification (SIC) Code

Industry / SIC Code:



Type a complete or partial Industry name (e.g., Metal)

Option 2: Explore SIC Division Structure [Clear All](#)



- Division A: Agriculture, Forestry, And Fishing
- Division B: Mining
- Division C: Construction
- Division D: Manufacturing
- Division E: Transportation, Communications, Electric, Gas, And Sanitary Services
- Division F: Wholesale Trade
- Division G: Retail Trade
- Division H: Finance, Insurance, And Real Estate
- Division I: Services
- Division J: Public Administration



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- Division A: Agriculture, Forestry, And Fishing
- Division B: Mining
- Division C: Construction
- Division D: Manufacturing
 - Major Group 20: Food And Kindred Products
 - Major Group 21: Tobacco Products
 - Major Group 22: Textile Mill Products
 - Major Group 23: Apparel And Other Finished Products Made From Fabrics And Similar Materials
 - Major Group 24: Lumber And Wood Products, Except Furniture
 - Major Group 25: Furniture And Fixtures
 - Major Group 26: Paper And Allied Products
 - Major Group 27: Printing, Publishing, And Allied Industries
 - Major Group 28: Chemicals And Allied Products
 - Major Group 29: Petroleum Refining And Related Industries
 - Major Group 30: Rubber And Miscellaneous Plastics Products
 - Major Group 31: Leather And Leather Products

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Option 2: Explore SIC Division Structure [Clear All](#)



- Division A: Agriculture, Forestry, And Fishing
- Division B: Mining
- Division C: Construction
- Division D: Manufacturing
 - Major Group 20: Food And Kindred Products
 - Industry Group 201: Meat Products
 - Industry Group 202: Dairy Products
 - Industry Group 203: Preserved Fruits and Vegetables
 - Industry Group 204: Grain Mill Products
 - Industry Group 205: Bakery Products
 - Industry Group 206: Sugar and Confectionery Products
 - Industry Group 207: Fats and Oils
 - Industry Group 208: Beverages
 - Industry Group 209: Misc. Food and Kindred Products
 - Major Group 21: Tobacco Products
 - Major Group 22: Textile Mill Products

fy the attributes of the companies you are looking for, then click Create to see a list of companies that match your criteria.

Currency Conversion US Dollars (USD) ▼

Form

Company Type

All Companies ▼

Only show headquarters locations

/Revenue

Above Below

Employees

From To

Code

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- Search Primary SIC Codes
- Search Primary and Secondary SIC Codes

S Code

[NAICS Lookup](#)

- Search Primary NAICS Codes
- Search Primary and Secondary NAICS Codes

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Business Description ▼ For

Company Name

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Your search found **16437** companies. Click "Next: Customize List" to customize your results.

[Next: Customize List](#)

Company Name	Street Address	Company Type	Headquarters	Dossier ID
1. HORMEL FOODS CORP (HRL)	1 Hormel Place, Austin, Minnesota, United States	PUBLIC - PARENT	✓	1003177
2. PILGRIM'S PRIDE CORP (PPC)	1770 Promontory Cir., Greeley, Colorado, United States	PUBLIC - SUBSIDIARY		1014152
3. SANDERSON FARMS INC (SAFM)	127 Flynt Rd., Laurel, Mississippi, United States	PUBLIC - PARENT	✓	1010811
4. SMITHFIELD FOODS INC (SFD)	200 Commerce St., Smithfield, Virginia, United States	PUBLIC - PARENT	✓	1009866
5. SARA LEE CORP (SLE)	3500 Lacey Road, Downers Grove, Illinois, UNITED STATES	PUBLIC - PARENT	✓	1016280
6. TYSON FOODS INC (TSN)	2200 Don Tyson Pkwy., Springdale, Arkansas, United States	PUBLIC - PARENT	✓	1019962
7. AUSTRALIAN AGRICULTURAL CO LTD (AAC)	Level 1 Level 1, 299 Coronation Drive, Milton, Milton, Australia	PUBLIC - PARENT		23551963
8. BANVIT BANDIRMA VITAMINLI YEM SANAYII A S (BANVT)	Bandirma Balikesir K.Yolu,,8.Km Omerkoy Sapagi Bandirma, Balikesir, TURKEY	PUBLIC - PARENT		23551430
9. BEST CUT LTD (BCH)	PO BOX 268, FLORIDA HILLS, GAUTENG, SOUTH AFRICA	PUBLIC - PARENT		23550035
10. BRIDGFORD FOODS CORP (BRID)	1308 N. Patt St., Anaheim, California, United States	PUBLIC - PARENT	✓	1035744

Reports

Snapshot

Overview

- Current News
- Executives
- Company Hierarchy
- Brands
- Competitors

In The News

- Top Publication
- Topic
- Region

Financials

- Overview
- Mergers & Acquisitions
- Analyst Reports
- SEC Filings
- Zacks Investment Research
- Other Reports

Legal

- Recent Cases
- Directory Information

Intellectual Property

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HORMEL FOODS CORP

Snapshot

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[Selected Documents:](#) 0

HORMEL FOODS CORP

Type: Public - Parent
Address: 1 Hormel Place
Austin, Minnesota 55912-3680
United States
Phone: +1 507 437-5611
Fax: +1 507 437-5489
Email: publicrelations@hormel.com
Internet: www.hormel.com

Ticker(s): HRL
Exchange(s): NYSE
Employees: 19,300

Top-level Parent:

Industry Classification

Primary SIC Code [Meat packing plants \(2011\)](#)
Primary NAICS Code Sugar Manufacturing (31131)

[All Classifications](#)

Yearly Financials

Currency		Source
NET INCOME (USD)	474,195,000	1
NET SALES (USD)	7,895,089,000	1
TOTAL ASSETS (USD)	4,244,391,000	1
TOTAL LIABILITIES (USD)	1,587,809,000	1
EBITDA (USD)	742,284,000	1

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Top Executives

Name	Title
Donald H. (Don) Kremin	Group VP Specialty F
D. Scott Aakre	VP Corporate Innovat Product Development
Deanna T. Brady	VP Foodservice Sales
Brian D. Johnson	VP and Corporate Sec

Collaboration continued....

Employer Resources

- Employer's Guide to Hiring International Students
 - Posted on CES website
 - Updated by ISSS staff each year
- NAFSA's:
What Employers Should Know About Hiring International Students
 - http://www.nafsa.org/uploadedFiles/NAFSA_Home/NAFSA_Regions/Region_XII/hiringiss.pdf

New Staff Training

- Attendance at ISSS workshop for Non-Advisors, OPT, and H-1B



Ideas for Future Collaboration

- Provide handouts from ISSS side to help students communicate with employers about work authorization.
 - Samples of dialogue
- Educating employers directly



Thank You for attending this
workshop!

We will now open it up to
questions and discussion.

